



Laerdal Medical Corporation
 167 Myers Corners Road
 Wappingers Falls, NY 12590
 Phone Order To: 877-LAERDAL
 Fax Order To: (800) 227-1143
 Email: customerservice@laerdal.com

Client Executive
 Denise Dyer-Wall
 (845) 372-7438
 denise.dyer@laerdal.com

To prevent any delays in processing your purchase, please include your quote # when ordering.

DATE: 9/19/2023
ATTN: Justin Lawson
 Program Director
 +12542996504
 jlawson@mclennan.edu

QUOTE NUMBER: Q-761075
CREDIT TERMS: 30 days
EXPIRATION DATE: 12/31/2023

BILL TO: 00014199
 MCLENNAN COMMUNITY COLLEGE
 Accounts Payable
 1400 College Dr
 Waco TX 76708

SHIP TO
 McLennan Community College
 Heather Cornelius
 7601 Steinbeck Bend Drive
 Waco TX 76708

FedEx Direct charge of \$300.00 has been added to the shipping totalBuyBoard Contract 704-23 Pricing Applied

**SimMan Essential Bleeding- Light
 Skin Tone**

QTY	PRODUCT	DESCRIPTION	TERM (MONTHS)	LIST PRICE	UNIT PRICE	EXTENDED PRICE
1	214-02355	SimMan Essential Bleeding Light Includes SimMan Essential Bleeding Manikin, LLEAP License, USB Headset/ Microphone, SpO2 Probe, Keyboard and Mouse, Consumables, Clothing, Soft Sided Carry Case, 1 Year Manufacturer's Warranty.		\$58,099.00	\$54,613.06	\$54,613.06
1	400-10201	Laptop For use with LLEAP, Ultrasound, or as a Patient Monitor		\$2,149.00	\$2,020.06	\$2,020.06
1	400-29301	All In One Panel PC For use as an Instructor Computer with LLEAP software, or a LLEAP, SimPad or SimPad Plus Patient Monitor		\$2,749.00	\$2,584.06	\$2,584.06
1	400-93050	Outdoor Simulator Router Can accommodate up to 3 simulators being used simultaneously on one router. Battery-powered and ideal for mobile simulations. For optional internet access, SIM Card (not included) must be purchased by the customer.		\$229.00	\$215.26	\$215.26

QTY	PRODUCT	DESCRIPTION	TERM (MONTHS)	LIST PRICE	UNIT PRICE	EXTENDED PRICE
1	214-EDGS100	SimMan Essential Bleeding Course Getting Started 1 day on customer site for up to 8 participants. Course gives participants knowledge of the simulator and Instructor device operations, operating modes, and system features. Hands-on activities familiarize faculty with simulator and its applications		\$3,949.00	\$3,712.06	\$3,712.06
1	214-83050	Installation SimMan Essential Bleeding If ValuePlus Program is not purchased.		\$2,699.00	\$2,537.06	\$2,537.06
SimMan Essential Bleeding- Light Skin Tone TOTAL:						\$65,681.56

ITEM TOTAL : \$65,681.56
 SHIPPING/HANDLING : \$1,110.00
 ADDITIONAL CHARGE/CREDIT : \$0.00
 TAX : \$0.00
 TOTAL : \$66,791.56

Optional items:

SimMan Essential Bleeding- Light Skin Tone

QTY	PRODUCT	DESCRIPTION	TERM (MONTHS)	LIST PRICE	UNIT PRICE	EXTENDED PRICE
1	214-00050PMC	SimMan Essential Bleeding Preventative Maintenance Includes 1 service (on site), full refurb/replacement of consumables, some bladders, pad sets, refurb of IV arm skin/veins, inspect compr/lbox, upgrade SW, cleaning, final inspection, documentation of findings/recommendations.		\$3,849.00	\$3,618.06	\$3,618.06
1	214-00050EXW1	SimMan Essential Bleeding Extended Warranty Extended warranty includes materials, manufacturing or workmanship issues, return to bench service only, packaging materials for return to Laerdal, shipping costs for repairs (Ground freight from/to customer's facility).	12	\$4,749.00	\$4,464.06	\$4,464.06
1	214-EDVT025-SL	SimMan Ess Bleeding Virtual Orientation for Site Designed to promote a personalized experience for a single organization Laerdal's Virtual Instructor-Led Training Orientation is developed as a beginner level course and geared towards any user who will be responsible for operating the simulator. This two-hour live instructor-led virtual training will teach you basic simulator feature sets and start-up and shut down procedures.		\$1,099.00	\$1,033.06	\$1,033.06

There are various payment options; please see bottom of your quote for further clarification.
 Appropriate Sales Tax will be added to invoice – Pricing and Availability are subject to change
 Shipping/Handling costs will be added to invoice

By Accepting this Quote, the following terms are hereby incorporated into customer's order:

Products:

Products that are currently on contract will be removed immediately if manufacturing or distribution of the product is discontinued.

Payment:

Net 30 Days for approved open accounts; CIA; Credit Cards accepted. Financing options now available – sample leasing payment terms follow.

Lease term 24 months: USD 2,782.98 *

Lease term 36 months: USD 1,855.32 *

Lease term 48 months: USD 1,391.49 *

* Quoted payments do not include Interest, Taxes, Maintenance, Cancellation fees or Insurance. Quotes are subject to credit approval and may change without notice.

Warranty:

One(1) year warranty on manufactured products and 90 day warranty on refurbished products

Two(2) year parts replacement warranty with technical assistance by phone on all Hill-Rom refurbished products

Delivery:

Delivery of product to a specific location within your building, if requested is at an additional charge and not included in this quote

Training/Education:

Onsite and Virtual Education will expire one (1) year from date of purchase. Exceptions include:

- Educational Pathway trainings will expire two (2) years from date of purchase. Five (5) or more Ed Path Training days will expire in five (5) years.
- Contracts/Technology Sustainment Program (TSP)
- Advanced Care & Maintenance Courses

CANCELLATION or RESCHEDULING of EDUCATIONAL or TECHNICAL SERVICES WILL RESULT IN CANCELLATION/RESCHEDULING FEES.

7 DAYS OR LESS: 100% of Course / Service Cost

8 DAYS to 2 WEEKS: 75% of Course / Service Cost

15 DAYS to 20 DAYS: 50% of Course / Service Cost

3 WEEKS or MORE: NO FEE

Customer will be required to submit a new PO to reschedule a cancelled course / service.

Confidential